

## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 18 - Manatee and Sarasota Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
132011	HSHW	<b>Accountants and Auditors</b>				
			0506040102		BUSINESS ADMINISTRATION	AAS
			0506040102		BUSINESS ADMINISTRATION	AS-NP
			0506180101		BUSINESS MANAGEMENT	CCC
			0507010100		ACCOUNTING TECHNOLOGY	AAS
			0507010100		ACCOUNTING TECHNOLOGY	AS-NP
			0507010102	B070110	ACCOUNTING OPERATIONS	PSAV
			0507010201		ACCOUNTING & COMPUTING TECHNOLOGY	Diploma
			0507019903		ACCOUNTING TECHNOLOGY MANAGEMENT	CCC
			1506040102		BUSINESS ADMINISTRATION	AS
			1507010100		ACCOUNTING TECHNOLOGY	AAS
113011	HSHW	<b>Administrative Services Managers</b>				
			0506040102		BUSINESS ADMINISTRATION	AAS
			0506040102		BUSINESS ADMINISTRATION	AS-NP
			0506180101		BUSINESS MANAGEMENT	CCC
			0507060300		OFFICE ADMINISTRATION	AAS
			0507060300		OFFICE ADMINISTRATION	AS-NP
			0507060301		OFFICE MANAGEMENT	CCC
			0744040101	P440401	PUBLIC ADMINISTRATION SUPERVISION	PSAV
			1506040102		BUSINESS ADMINISTRATION	AS
			1507060300		OFFICE ADMINISTRATION	AS
413011	HSHW	<b>Advertising Sales Agents</b>				
			0209020102		ADVERTISING	Diploma
132021		<b>Appraisers and Assessors of Real Estate*</b>				
			0206170103	M807040	REAL ESTATE APPRAISER TRAINEE	PSAV
173011		<b>Architectural and Civil Drafters*</b>				
			0615010100		ARCHITECTURAL DESIGN/CONSTRUCTION TECHNOLOGY	AAS
			0615010101		DRAFTING	CCC
			0615020200		DRAFTING AND DESIGN TECHNOLOGY	AAS
			0615020200		DRAFTING AND DESIGN TECHNOLOGY	AS-NP
			0615020201		CAD SPECIALIST	Diploma
			0615020202		CAD OPERATOR	Diploma
			0615020203		CAD ASSISTANT	Diploma
			0615020204		AUTOCAD FOUNDATIONS	CCC
			0615020205		FIRE SPRINKLER DESIGN TECHNOLOGY	CCC
			0646999901		BLUEPRINT READING AND ESTIMATION	Diploma
			0646999901	I469919	BLUEPRINT READING AND ESTIMATION	PSAV
			0648010201	I480112	ARCHITECTURAL DRAFTING	PSAV
			0648010202		ARCHITECTURAL DRAFTING CAD	Diploma
			0648010203		ARCHITECTURAL DRAFTING ASSISTANT	Diploma

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Source: Florida Agency for Workforce Innovation, Labor Market Statistics

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			0648010301	I480113	STRUCTURAL DRAFTING	PSAV
			0648010501	I480116	MECHANICAL DRAFTING	PSAV
			0648010502		MECHANICAL DRAFTING ASSISTANT	Diploma
			1615010100		ARCHITECTURAL DESIGN/CONSTRUCTION TECHNOLOGY	AS
			1615020200		DRAFTING AND DESIGN TECHNOLOGY	AS
274011		<b>Audio and Video Equipment Technicians</b>				
			0610010200		FILM PRODUCTION TECHNOLOGY	AAS
			0610010200		FILM PRODUCTION TECHNOLOGY	AS-NP
			0610010201	I100112	FILM PRODUCTION EQUIPMENT OPERATION	PSAV
			0610010202		DIGITAL MEDIA/MULTIMEDIA TECHNOLOGY	AAS
			0610010202		DIGITAL MEDIA/MULTIMEDIA TECHNOLOGY	AS-NP
			0610010203		FILM PRODUCTION FUNDAMENTALS	CCC
			0610010204		MOTION PICTURE PRODUCTION	CCC
			0610010205		MOTION PICTURE POST-PRODUCTION	CCC
			0610010206		MOTION PICTURE PRODUCTION MANAGEMENT	CCC
			0610010213		TELEVISION STUDIO PRODUCTION	CCC
			0610010217		VIDEO EDITING & POST PRODUCTION	CCC
			0610010219		DIGITAL M/M PRESENTATION	CCC
			0610010221		SHOW PRODUCTION & TOURING	AS-NP
			0610010222	I100240	DIGITAL VIDEO PRODUCTION	PSAV
			0610010223	I100230	DIGITAL AUDIO PRODUCTION	PSAV
			0610010224		FILM & VIDEO PRODUCTION	Diploma
			0610010402		RADIO/TV BROADCAST PROGRAMMING	AAS
			0610010402		RADIO/TV BROADCAST PROGRAMMING	AS-NP
			0610010403		TELEVISION PRODUCTION	Diploma
			0610010403	I100104	TELEVISION PRODUCTION	PSAV
			0610010404		RADIO & TELEVISION PRODUCTION	Diploma
			0610010500		SOUND RECORDING TECHNOLOGY	Diploma
			0610010600		VIDEO TECHNOLOGY	Diploma
			0615030305		TELEVISION SYSTEM SUPPORT	CCC
			0650040500		THEATER DESIGN	Diploma
			0650060200		FILM/VIDEO CINEMATOGRAPHY	Diploma
			0650099900		MUSIC PRODUCTION TECHNOLOGY	AAS
			0650099901		AUDIO TECHNOLOGY	CCC
			0650099902		RECORDING ARTS	AS-NP
			0650999901		THEATER AND ENTERTAINMENT TECHNOLOGY	AAS
			0650999902		STAGE TECHNOLOGY	CCC
			1610010200		FILM PRODUCTION TECHNOLOGY	AS
			1610010202		DIGITAL MEDIA/MULTIMEDIA TECHNOLOGY	AS
			1610010402		RADIO/TV BROADCAST PROGRAMMING	AS

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			1650099900		MUSIC PRODUCTION TECHNOLOGY	AS
			1650999901		THEATER AND ENTERTAINMENT TECHNOLOGY	AS
493021		<b>Automotive Body and Related Repairers</b>				
			0647060300		AUTO COLLISION REPAIR AND REFINISHING	Diploma
			0647060300	I470603	AUTO COLLISION REPAIR AND REFINISHING	PSAV
			0647060301	I470613	TRACTOR/TRAILER BODY REPAIR/REFINISHING	PSAV
			0647060303	T400100	AUTO COLLISION REPAIR AND REFINISHING 1	PSAV
			0647060304	T400200	AUTO COLLISION REPAIR AND REFINISHING 2	PSAV
			0847060300	I47060R	AUTO COLLISION REPAIR AND REFINISHING	APPR
493023		<b>Automotive Service Technicians and Mechanics</b>				
			0615080300		AUTOMOTIVE SERVICE MANAGEMENT TECHNOLOGY	AAS
			0615080300		AUTOMOTIVE SERVICE MANAGEMENT TECHNOLOGY	AS-NP
			0647060400		AUTOMOTIVE SERVICE TECHNICIAN	Diploma
			0647060401	I470614	AUTOTRONICS	PSAV
			0647060404		AUTO ELECTRIC/ELECTRONIC SYSTEMS TECHNICIAN	Diploma
			0647060405	I470608	AUTOMOTIVE SERVICE TECHNOLOGY	PSAV
			0647060406	I470604	ADVANCED AUTOMOTIVE TECHNOLOGY	PSAV
			0647060407		DEALER-SPECIFIC AUTOMOTIVE TECHNOLOGY	AAS
			0647060408		AUTO TRANSMISSION & TRANSAXLE TECHNICIAN	Diploma
			0647060409		ENGINE REPAIR TECHNICIAN	Diploma
			0647060410		AUTOMOTIVE SERVICE TECHNICIAN-CROSS TRAINING	Diploma
			0647060411	T400700	AUTOMOTIVE SERVICE TECHNOLOGY 1	PSAV
			0647060412	T400800	AUTOMOTIVE SERVICE TECHNOLOGY 2	PSAV
			0647060413	T600100	ADVANCED AUTOMOTIVE TECHNOLOGY 1	PSAV
			0647060414	T600200	ADVANCED AUTOMOTIVE TECHNOLOGY 2	PSAV
			0647060415	T630100	AUTOTRONICS 1	PSAV
			0647060416	T630200	AUTOTRONICS 2	PSAV
			0847060405	I47061R	AUTOMOTIVE SERVICE TECHNOLOGY	APPR
			1615080300		AUTOMOTIVE SERVICE MANAGEMENT TECHNOLOGY	AS
			1647060407		DEALER-SPECIFIC AUTOMOTIVE TECHNOLOGY	AS
433031		<b>Bookkeeping, Accounting, and Auditing Clerks</b>				
			0208120302	M812031	MARKETING, MERCHANDISING, AND PARTS OPERATIONS	PSAV
			0208120303	M700100	MARKETING, MERCHANDISING, AND PARTS OPERATIONS 1	PSAV
			0208120304	M700200	MARKETING, MERCHANDISING, AND PARTS OPERATIONS 2	PSAV
			0507010100		ACCOUNTING TECHNOLOGY	AAS
			0507010100		ACCOUNTING TECHNOLOGY	AS-NP
			0507010102	B070110	ACCOUNTING OPERATIONS	PSAV
			0507010103		ACCOUNTING TECHNOLOGY OPERATIONS	CCC
			0507010104		ACCOUNTING TECHNOLOGY SPECIALIST	CCC
			0507010110		ACCOUNTING & COMPUTING-CROSS TRAINING	Diploma

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			0507010201		ACCOUNTING & COMPUTING TECHNOLOGY	Diploma
			0507019903		ACCOUNTING TECHNOLOGY MANAGEMENT	CCC
			1507010100		ACCOUNTING TECHNOLOGY	AS
472021	HSHW	<b>Brickmasons and Blockmasons*</b>				
			0646010203		BRICK AND BLOCK MASONRY	Diploma
			0646010203	I463112	BRICK AND BLOCK MASONRY	PSAV
			0646010205		BRICK AND BLOCK MASON HELPER	Diploma
			0846010203	I46311R	BRICK AND BLOCK MASONRY	APPR
274012		<b>Broadcast Technicians</b>				
			0610010213		TELEVISION STUDIO PRODUCTION	CCC
			0610010216		BROADCAST PRODUCTION	CCC
			0610010222	I100240	DIGITAL VIDEO PRODUCTION	PSAV
			0610010223	I100230	DIGITAL AUDIO PRODUCTION	PSAV
			0610010401	I100114	RADIO BROADCASTING	PSAV
			0610010402		RADIO/TV BROADCAST PROGRAMMING	AAS
			0610010402		RADIO/TV BROADCAST PROGRAMMING	AS-NP
			0610010403		TELEVISION PRODUCTION	Diploma
			0610010403	I100104	TELEVISION PRODUCTION	PSAV
			0610010404		RADIO & TELEVISION PRODUCTION	Diploma
			0615030305		TELEVISION SYSTEM SUPPORT	CCC
			1610010402		RADIO/TV BROADCAST PROGRAMMING	AS
493031		<b>Bus and Truck Mechanics and Diesel Engine Specialists</b>				
			0647030200	I470302	HEAVY EQUIPMENT MECHANICS	PSAV
			0647060501	I470605	HEAVY DUTY TRUCK/BUS MECHANICS	PSAV
			0647060502		DIESEL SERVICE TECHNOLOGY	Diploma
			0647060504		DIESEL TECHNOLOGY	Diploma
			0647060505	T650100	MEDIUM & HEAVY DUTY TRUCK/BUS TECHNICIAN 1	PSAV
			0647060506	T650200	MEDIUM & HEAVY DUTY TRUCK/BUS TECHNICIAN 2	PSAV
			0647060507		TRANSIT TECHNICIAN 1	PSAV
			0647060508		TRANSIT TECHNICIAN 2	PSAV
			0647060509		TRANSIT TECHNICIAN 3	PSAV
			0647060510		DIESEL MECHANICS-CROSS TRAINING	Diploma
			0847030200	I47030R	HEAVY EQUIPMENT MECHANICS	APPR
131199	HSHW	<b>Business Operations Specialists, All Other</b>				
			0744040101	P440401	PUBLIC ADMINISTRATION SUPERVISION	PSAV
517011	HSHW	<b>Cabinetmakers and Bench Carpenters</b>				
			0648070302	I480704	CABINETMAKING	PSAV
			0648079901	I480799	BOATBUILDING - WOOD AND FABRICATION TECHNOLOGY	PSAV
292031		<b>Cardiovascular Technologists and Technicians</b>				
			0317020100		CARDIOVASCULAR/CARDIOPULMONARY	AAS

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			0317020100		CARDIOVASCULAR/CARDIOPULMONARY	AS-NP
			0317020101		CARDIOVASCULAR TECHNICIAN	Diploma
			0317020110		CARDIOVASCULAR TECHNICIAN-CROSS TRAINING	Diploma
			0317020302		ELECTROCARDIOGRAPH TECHNICIAN	Diploma
			0317020303		ELECTROCARDIOGRAPH TECHNOLOGY	Diploma
			0317020303	H170208	ELECTROCARDIOGRAPH TECHNOLOGY	PSAV
			0317020310		ELECTROCARDIOGRAPH TECHNOLOGY-CROSS TRAINING	Diploma
			1317020100		CARDIOVASCULAR/CARDIOPULMONARY	AS
472031	HSHW	<b>Carpenters*</b>				
			0646020105	I460202	CARPENTRY	PSAV
			0646020106		CARPENTRY MANAGEMENT	AAS
			0646020107		CONSTRUCTION CARPENTRY ASSISTANT	CCC
			0646020108		CONSTRUCTION CARPENTRY TECHNICIAN	CCC
			0646020109		CARPENTER HELPER	Diploma
			0646020111	C510100	CARPENTRY 1	PSAV
			0646020112	C510200	CARPENTRY 2	PSAV
			0649030607		MARINE JOINER	Diploma
			0846020105	I46020R	CARPENTRY	APPR
			1646020106		CARPENTRY MANAGEMENT	AS
472041		<b>Carpet Installers</b>				
			0646040500	I460405	FLOOR COVERING INSTALLATION	PSAV
472051		<b>Cement Masons and Concrete Finishers*</b>				
			0646010204	I463113	CONCRETE MASONRY	PSAV
173022	HSHW	<b>Civil Engineering Technicians*</b>				
			0715020101		CIVIL ENGINEERING TECHNOLOGY	AAS
			1715020101		CIVIL ENGINEERING TECHNOLOGY	AS
131031	HSHW	<b>Claims Adjusters, Examiners, and Investigators</b>				
			0208100105	M810015	INSURANCE CLAIMS ADJUSTOR	PSAV
272022	HSHW	<b>Coaches and Scouts</b>				
		No CIP Linkage				
131072	HSHW	<b>Compensation, Benefits, and Job Analysis Specialists</b>				
			0506040102		BUSINESS ADMINISTRATION	AAS
			0506040102		BUSINESS ADMINISTRATION	AS-NP
			0506180101		BUSINESS MANAGEMENT	CCC
			1506040102		BUSINESS ADMINISTRATION	AS
131041	HSHW	<b>Compliance Officers, Exc. Safety, Agri, Constr &amp; Transp.</b>				
		No CIP Linkage				
113021	HSHW	<b>Computer and Information Systems Managers</b>				
			0206140101		ELECTRONIC COMMERCE	CCC
			0506040102		BUSINESS ADMINISTRATION	AAS

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			0506040102		BUSINESS ADMINISTRATION	AS-NP
			0506120100		E-BUSINESS TECHNOLOGY	AAS
			0506120101		E-BUSINESS	CCC
			0506120102		E-BUSINESS SECURITY	CCC
			0506120103		E-BUSINESS SOFTWARE	CCC
			0506120104		E-BUSINESS TECHNOLOGY CERT.	CCC
			0506120105		E-BUSINESS VENTURES	CCC
			0506120106		IT SECURITY	AAS
			0506120106		DATABASE/E-COMMERCE TECHNOLOGY	AS-NP
			0506120107		IT PROJECT MANAGEMENT	AAS
			0506120108		ENTERPRISE RESOURCE PLANNING SS	AAS
			0506180101		BUSINESS MANAGEMENT	CCC
			0507030100		COMPUTER PROGRAMMING	CCC
			0507030102	B070320	BUSINESS COMPUTER PROGRAMMING	PSAV
			0507030401		NETWORKING SERVICES TECHNOLOGY	AAS
			0507030401		NETWORKING SERVICES TECHNOLOGY	AS-NP
			0507030402		NETWORK SUPPORT SERVICES	Diploma
			0507030402	B078000	NETWORK SUPPORT SERVICES	PSAV
			0507030403		INFORMATION TECHNOLOGY TECHNICIAN	CCC
			0507030404		INFORMATION TECHNOLOGY MANAGEMENT	CCC
			0507030405	B079300	NETWORK SYSTEMS ADMINISTRATION	PSAV
			0507030406		UNIX/LINUX SYSTEM ADMINISTRATOR	CCC
			0507030500		COMPUTER PROGRAMMING AND ANALYSIS	AAS
			0507030500		COMPUTER PROGRAMMING AND ANALYSIS	AS-NP
			0507030501		COMPUTER PROGRAMMING BASICS	Diploma
			0507030502		PC SUPPORT SERVICES	Diploma
			0507030502	B070400	PC SUPPORT SERVICES	PSAV
			0507030503		COMPUTER PROGRAMMING SPECIALIST	CCC
			0507030510		PC SUPPORT SERVICES-CROSS TRAINING	Diploma
			0507030600		COMPUTER INFORMATION TECHNOLOGY	AAS
			0507030600		COMPUTER INFORMATION TECHNOLOGY	AS-NP
			0507030601		DATABASE TECHNOLOGY	AAS
			0507030602		ORACLE CERTIFIED DBA	CCC
			0507030603		ORACLE CERTIFIED DBD	CCC
			0507030606		INFORMATION TECHNOLOGY SUPPORT SPECIALIST	CCC
			0507030607		INFORMATION TECHNOLOGY ANALYSIS	CCC
			0507030608		NETWORKING SUPPORT	Diploma
			0507030609		NETWORKING ADMINISTRATION	Diploma
			0507030610		NETWORKING-CROSS TRAINING	Diploma
			0507030611		ORACLE SOFTWARE ENGINEERING	CCC

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			0507030612		ORACLE SYSTEMS ADMINISTRATOR	CCC
			0507039902		INTERNET SERVICES TECHNOLOGY	AAS
			0507039904		INFORMATION TECHNOLOGY ADMINISTRATION	CCC
			0507039917	B802400	GAME/SIMULATION/ANIMATION ADVANCED APPLICATIONS	PSAV
			0615030303		MICRO ELECTRONICS MANUFACTURING TECHNOLOGY	AAS
			0615030306		NETWORK COMMUNICATIONS (LAN)	CCC
			0615030307		NETWORK COMMUNICATIONS (WAN)	CCC
			0615030308		WIRELESS COMMUNICATIONS	CCC
			0615040200		COMPUTER ENGINEERING TECHNOLOGY	AAS
			0615040200		COMPUTER ENGINEERING TECHNOLOGY	AS-NP
			0615040201		CISCO CCNAC	CCC
			0615040202		MICROCOMPUTER REPAIR/INSTALLER	CCC
			0615040203		COMPUTER SPECIALIST	CCC
			0615040204		NETWORK SYSTEMS DEVELOPER	CCC
			0615049902	I150499	MICROELECTRONICS MFG PROCESSING	PSAV
			0647010302	I470305	WIRELESS TELECOMMUNICATION TECHNOLOGY	PSAV
			0647010402		COMPUTER SUPPORT SPECIALIST	Diploma
			0647010403		END USER SUPPORT TECHNICIAN	Diploma
			1506040102		BUSINESS ADMINISTRATION	AS
			1506120100		E-BUSINESS TECHNOLOGY	AS
			1506120106		IT SECURITY	AS
			1506120107		IT PROJECT MANAGEMENT	AS
			1506120108		ENTERPRISE RESOURCE PLANNING SS	AS
			1507030401		NETWORKING SERVICES TECHNOLOGY	AS
			1507030500		COMPUTER PROGRAMMING AND ANALYSIS	AS
			1507030600		COMPUTER INFORMATION TECHNOLOGY	AS
			1507030601		DATABASE TECHNOLOGY	AS
			1507039902		INTERNET SERVICES TECHNOLOGY	AS
			1615030303		MICRO ELECTRONICS MANUFACTURING TECHNOLOGY	AS
			1615040200		COMPUTER ENGINEERING TECHNOLOGY	AS
151021	HSHW	<b>Computer Programmers</b>				
			0506120103		E-BUSINESS SOFTWARE	CCC
			0506120109	B070100	ELECTRONIC BUSINESS ENTERPRISE	PSAV
			0507030100		COMPUTER PROGRAMMING	CCC
			0507030102	B070320	BUSINESS COMPUTER PROGRAMMING	PSAV
			0507030200		COMPUTER APPLICATIONS	Diploma
			0507030201		COMPUTER OFFICE TECHNOLOGIES & APPLICATIONS	AS-NP
			0507030301	Y300300	INFORMATION TECHNOLOGY	PSAV
			0507030500		COMPUTER PROGRAMMING AND ANALYSIS	AAS
			0507030500		COMPUTER PROGRAMMING AND ANALYSIS	AS-NP

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			0507030501		COMPUTER PROGRAMMING BASICS	Diploma
			0507030503		COMPUTER PROGRAMMING SPECIALIST	CCC
			0507039907	B079200	WEB PROGRAMMING SERVICES	PSAV
			0507039916	B802300	GAME/SIMULATION/ANIMATION PROGRAMMING	PSAV
			0507039917	B802400	GAME/SIMULATION/ANIMATION ADVANCED APPLICATIONS	PSAV
			1507030500		COMPUTER PROGRAMMING AND ANALYSIS	AS
151031	HSHW	<b>Computer Software Engineers, Applications</b>				
			0507030200		COMPUTER APPLICATIONS	Diploma
			0507030611		ORACLE SOFTWARE ENGINEERING	CCC
			0507039917	B802400	GAME/SIMULATION/ANIMATION ADVANCED APPLICATIONS	PSAV
151041		<b>Computer Support Specialists</b>				
			0506040101	B060200	BUSINESS SUPERVISION AND MANAGEMENT	PSAV
			0506090110	B060901	INTERNATIONAL BUSINESS	PSAV
			0506120104		E-BUSINESS TECHNOLOGY CERT.	CCC
			0506120107		IT PROJECT MANAGEMENT	AAS
			0506120109	B070100	ELECTRONIC BUSINESS ENTERPRISE	PSAV
			0506180102	B017100	PROMOTIONAL ENTERPRISE	PSAV
			0507010102	B070110	ACCOUNTING OPERATIONS	PSAV
			0507030102	B070320	BUSINESS COMPUTER PROGRAMMING	PSAV
			0507030200		COMPUTER APPLICATIONS	Diploma
			0507030210		COMPUTER APPLICATIONS-CROSS TRAINING	Diploma
			0507030301	Y300300	INFORMATION TECHNOLOGY	PSAV
			0507030401		NETWORKING SERVICES TECHNOLOGY	AAS
			0507030401		NETWORKING SERVICES TECHNOLOGY	AS-NP
			0507030402		NETWORK SUPPORT SERVICES	Diploma
			0507030402	B078000	NETWORK SUPPORT SERVICES	PSAV
			0507030403		INFORMATION TECHNOLOGY TECHNICIAN	CCC
			0507030404		INFORMATION TECHNOLOGY MANAGEMENT	CCC
			0507030405	B079300	NETWORK SYSTEMS ADMINISTRATION	PSAV
			0507030502		PC SUPPORT SERVICES	Diploma
			0507030502	B070400	PC SUPPORT SERVICES	PSAV
			0507030510		PC SUPPORT SERVICES-CROSS TRAINING	Diploma
			0507030600		COMPUTER INFORMATION TECHNOLOGY	AAS
			0507030600		COMPUTER INFORMATION TECHNOLOGY	AS-NP
			0507030602		ORACLE CERTIFIED DBA	CCC
			0507030603		ORACLE CERTIFIED DBD	CCC
			0507030606		INFORMATION TECHNOLOGY SUPPORT SPECIALIST	CCC
			0507030607		INFORMATION TECHNOLOGY ANALYSIS	CCC
			0507030608		NETWORKING SUPPORT	Diploma
			0507030609		NETWORKING ADMINISTRATION	Diploma

\*These occupations are associated with industries currently in decline and may have an oversupply of trained workers.

Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 18 - Manatee and Sarasota Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
			0507030610		NETWORKING-CROSS TRAINING	Diploma
			0507030611		ORACLE SOFTWARE ENGINEERING	CCC
			0507030612		ORACLE SYSTEMS ADMINISTRATOR	CCC
			0507039904		INFORMATION TECHNOLOGY ADMINISTRATION	CCC
			0507039905	B070500	WEB DESIGN SERVICES	PSAV
			0507040103		ADMINISTRATIVE ASSISTANT	Diploma
			0507040103	B070330	ADMINISTRATIVE ASSISTANT	PSAV
			0507060403		LEGAL ADMINISTRATIVE SPECIALIST	Diploma
			0507060403	B072000	LEGAL ADMINISTRATIVE SPECIALIST	PSAV
			0507060503		MEDICAL ADMINISTRATIVE SPECIALIST	Diploma
			0507060503	B070300	MEDICAL ADMINISTRATIVE SPECIALIST	PSAV
			0507999902	B079100	CUSTOMER ASSISTANCE TECHNOLOGY	PSAV
			0510010100	B077400	NEW MEDIA TECHNOLOGY	PSAV
			0610010211		DIGITAL M/M INSTRUCTIONAL TECHNOLOGY	CCC
			0615030303		MICRO ELECTRONICS MANUFACTURING TECHNOLOGY	AAS
			0615030307		NETWORK COMMUNICATIONS (WAN)	CCC
			0615040200		COMPUTER ENGINEERING TECHNOLOGY	AAS
			0615040200		COMPUTER ENGINEERING TECHNOLOGY	AS-NP
			0615040201		CISCO CCNAC	CCC
			0615040202		MICROCOMPUTER REPAIR/INSTALLER	CCC
			0615040203		COMPUTER SPECIALIST	CCC
			0615040204		NETWORK SYSTEMS DEVELOPER	CCC
			0615049902	I150499	MICROELECTRONICS MFG PROCESSING	PSAV
			0647010400	I470104	COMPUTER SYSTEMS TECHNOLOGY	PSAV
			0647010402		COMPUTER SUPPORT SPECIALIST	Diploma
			0647010403		END USER SUPPORT TECHNICIAN	Diploma
			0647010404	J500100	COMPUTER SYSTEMS TECHNOLOGY 1	PSAV
			0647010405	J500200	COMPUTER SYSTEMS TECHNOLOGY 2	PSAV
			1506120107		IT PROJECT MANAGEMENT	AS
			1507030401		NETWORKING SERVICES TECHNOLOGY	AS
			1507030600		COMPUTER INFORMATION TECHNOLOGY	AS
			1615030303		MICRO ELECTRONICS MANUFACTURING TECHNOLOGY	AS
			1615040200		COMPUTER ENGINEERING TECHNOLOGY	AS
151051	HSHW	<b>Computer Systems Analysts</b>				
			0506120100		E-BUSINESS TECHNOLOGY	AAS
			0506120103		E-BUSINESS SOFTWARE	CCC
			0506120109	B070100	ELECTRONIC BUSINESS ENTERPRISE	PSAV
			0507030600		COMPUTER INFORMATION TECHNOLOGY	AAS
			0507030600		COMPUTER INFORMATION TECHNOLOGY	AS-NP
			0507030607		INFORMATION TECHNOLOGY ANALYSIS	CCC

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Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 18 - Manatee and Sarasota Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
			0507039907	B079200	WEB PROGRAMMING SERVICES	PSAV
			1506120100		E-BUSINESS TECHNOLOGY	AS
			1507030600		COMPUTER INFORMATION TECHNOLOGY	AS
474011	HSHW	<b>Construction and Building Inspectors*</b>				
			0646999900		PROPERTY INSPECTION	Diploma
			0646999910		PROPERTY INSPECTION-CROSS TRAINING	Diploma
119021	HSHW	<b>Construction Managers*</b>				
			0615010100		ARCHITECTURAL DESIGN/CONSTRUCTION TECHNOLOGY	AAS
			0615100101		BUILDING CONSTRUCTION TECHNOLOGY	AAS
			0615100101		BUILDING CONSTRUCTION TECHNOLOGY	AS-NP
			0646041200		CONSTRUCTION MANAGEMENT TECHNOLOGY	AAS
			1615010100		ARCHITECTURAL DESIGN/CONSTRUCTION TECHNOLOGY	AS
			1615100101		BUILDING CONSTRUCTION TECHNOLOGY	AS
			1646041200		CONSTRUCTION MANAGEMENT TECHNOLOGY	AS
333012	HSHW	<b>Correctional Officers and Jailers</b>				
			0743010200	P430102	CORRECTIONAL OFFICER	PSAV
			0743010201	P430112	AUXILIARY CORRECTIONAL OFFICER	PSAV
			0743010204	P430142	CROSSOVER CORRECTIONAL PROBATION OFFICER TO CORRECTIONAL OFFICER	PSAV
			0743010205	P430152	CROSSOVER LAW ENFORCEMENT OFFICER TO CORRECTIONAL OFFICER	PSAV
			0743010300		CRIMINAL JUSTICE TECHNOLOGY	AAS
			0743010300		CRIMINAL JUSTICE TECHNOLOGY	AS-NP
			0743010301		CRIMINAL JUSTICE OFFICER ADMINISTRATION	AAS
			0743010706	P430145	DUAL CERT. LAW ENFORCEMENT AND CORRECTIONAL OFFICER	PSAV
			0743010707	P430155	DUAL CERT. CORRECTIONAL OFFICER AND LAW ENFORCEMENT	PSAV
			0743019901	P430191	COMBINATION LAW ENFORCEMENT/CORRECTIONAL OFFICER	PSAV
			1743010300		CRIMINAL JUSTICE TECHNOLOGY	AS
			1743010301		CRIMINAL JUSTICE OFFICER ADMINISTRATION	AS
131051	HSHW	<b>Cost Estimators*</b>				
			0615010105		ARCHITECTURAL CONSTRUCTION TECHNOLOGY	Diploma
			0646999901		BLUEPRINT READING AND ESTIMATION	Diploma
			0646999901	I469919	BLUEPRINT READING AND ESTIMATION	PSAV
232091		<b>Court Reporters</b>				
			0507060200		COURT REPORTING	Diploma
			0507060200	B070602	COURT REPORTING	PSAV
			0507060201		COURT REPORTING TECHNOLOGY	AAS
			0507060201		COURT REPORTING TECHNOLOGY	AS-NP
			0507060203	B070603	VOICE WRITING	PSAV
			0507060204	B700500	COURT REPORTING 1	PSAV
			0507060205	B700600	COURT REPORTING 2	PSAV
			0507060206	B700700	COURT REPORTING 3	PSAV

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Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 18 - Manatee and Sarasota Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
			0507060207	B800700	VOICE WRITING 1	PSAV
			0507060207	B800700	VOICE WRITING 1	PSAV
			0507060208	B800800	VOICE WRITING 2	PSAV
			0507060208	B800800	VOICE WRITING 2	PSAV
			0507060210		COURT REPORTING-CROSS TRAINING	Diploma
			1507060201		COURT REPORTING TECHNOLOGY	AS
151061	HSHW	<b>Database Administrators</b>				
			0506120106		IT SECURITY	AAS
			0506120106		DATABASE/E-COMMERCE TECHNOLOGY	AS-NP
			0507030200		COMPUTER APPLICATIONS	Diploma
			0507030601		DATABASE TECHNOLOGY	AAS
			0507030602		ORACLE CERTIFIED DBA	CCC
			0507030603		ORACLE CERTIFIED DBD	CCC
			0507030604		MICROSOFT CERTIFIED DBA	CCC
			0507030605		MICROSOFT CERTIFIED MCSD	CCC
			0507039906	Y300100	DATABASE AND PROGRAMMING ESSENTIALS	PSAV
			0507039907	B079200	WEB PROGRAMMING SERVICES	PSAV
			1506120106		IT SECURITY	AS
			1507030601		DATABASE TECHNOLOGY	AS
319091		<b>Dental Assistants</b>				
			0317010100	H170101	DENTAL ASSISTING	PSAV
			0317010101		DENTAL ASSISTING TECHNOLOGY	Diploma
			0317010102	H170102	DENTAL ASSISTING-NON ACCREDITED	PSAV
			0317010103		DENTAL ASSISTING TECHNICIAN	Diploma
			0317010104		DENTAL ASSISTING TECHNOLOGY AND MANAGEMENT	AAS
			0317010105		DENTAL ASSISTING TECHNOLOGY AND MANAGEMENT - ATD	ATD
			0317010106	H170100	DENTAL ASSISTING TECHNOLOGY AND MANAGEMENT - ATD	ATD
			0317010110		DENTAL AIDE	Diploma
			1317010104		DENTAL ASSISTING TECHNOLOGY AND MANAGEMENT	AAS
292021	HSHW	<b>Dental Hygienists</b>				
			0317010200		DENTAL HYGIENE	AAS
			0317010200		DENTAL HYGIENE	AS-NP
			1317010200		DENTAL HYGIENE	AS
333021	HSHW	<b>Detectives and Criminal Investigators</b>				
			0743010700	P430105	LAW ENFORCEMENT OFFICER	PSAV
			0743010701	P430115	AUX. LAW ENFORCEMENT OFFICER	PSAV
			0743010702	P430125	CROSSOVER CORRECTIONAL OFFICER TO LAW ENFORCEMENT OFFICER	PSAV
			0743010703	P430107	CROSSOVER CORRECTIONAL PROBATION TO LAW ENFORCEMENT OFFICER	PSAV
			0743010705		GANG-RELATED INVESTIGATIONS	CCC
			0743011200		COMPUTER RELATED CRIME INVESTIGATION	AAS

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Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 18 - Manatee and Sarasota Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
			0743019900	P430199	CRIMINAL JUSTICE OPERATIONS	PSAV
			0743999902		PRIVATE INVESTIGATION TECHNOLOGY	Diploma
			0743999903		PRIVATE INVESTIGATOR	AS-NP
			0743999904		PRIVATE INVESTIGATOR INTERN	Diploma
			0743999904	P430208	PRIVATE INVESTIGATOR INTERN	PSAV
			1743011200		COMPUTER RELATED CRIME INVESTIGATION	AS
292032	HSHW	<b>Diagnostic Medical Sonographers</b>				
			0317021200		DIAGNOSTIC MEDICAL SONOGRAPHY	AAS
			0317021200		DIAGNOSTIC MEDICAL SONOGRAPHY	AS-NP
			0317021201		GENERAL SONOGRAPHY SPECIALIST	CCC
			0317021202		DIAGNOSTIC MEDICAL SONOGRAPHY TECHNICIAN	Diploma
			0317021203		ECHO SONOGRAM TECHNICIAN	Diploma
			0317021204		MAGNETIC RESONANCE IMAGING	Diploma
			0317021210		DIAGNOSTIC MEDICAL SONOGRAPHY-CROSS TRAINING	Diploma
			1317021200		DIAGNOSTIC MEDICAL SONOGRAPHY	AS
472081		<b>Drywall and Ceiling Tile Installers*</b>				
			0646040400	I460404	DRYWALL INSTALLATION	PSAV
472111		<b>Electricians*</b>				
			0615040400	I150404	ELECTRICAL AND INSTRUMENTATION	PSAV
			0615040401	J110100	ELECTRICAL AND INSTRUMENTATION TECHNOLOGY 1	PSAV
			0646030202	I460312	ELECTRICITY	PSAV
			0646030203	I460313	INDUSTRIAL ELECTRICITY	PSAV
			0646030204	I460314	ELECTRICIAN	PSAV
			0646030205		CONSTRUCTION ELECTRICITY MANAGEMENT	AAS
			0646030206		CONSTRUCTION ELECTRICITY ASSISTANT	CCC
			0646030207		CONSTRUCTION ELECTRICITY TECHNICIAN	CCC
			0646030208		ELECTRICIAN HELPER	Diploma
			0646039910		PHOTOVOLTAICS-CROSS TRAINING	Diploma
			0846030204	I46032R	ELECTRICIAN	APPR
			1646030205		CONSTRUCTION ELECTRICITY MANAGEMENT	AS
492094	HSHW	<b>Electronics Repairers, Commercial and Industrial Equip.*</b>				
			0615030300	I150303	ELECTRONIC TECHNOLOGY	PSAV
			0615030301		ELECTRONICS ENGINEERING TECHNOLOGY	AAS
			0615030301		ELECTRONICS ENGINEERING TECHNOLOGY	AS-NP
			0615030315	J540100	ELECTRONIC TECHNOLOGY 1	PSAV
			0615030316	J540200	ELECTRONIC TECHNOLOGY 2	PSAV
			0615040400	I150404	ELECTRICAL AND INSTRUMENTATION	PSAV
			0615040401	J110100	ELECTRICAL AND INSTRUMENTATION TECHNOLOGY 1	PSAV
			0615040402	J110200	ELECTRICAL AND INSTRUMENTATION TECHNOLOGY 2	PSAV
			0615040403	J100100	AUTOMATION AND PRODUCTION TECHNOLOGY	PSAV

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## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 18 - Manatee and Sarasota Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
			0647010110		COMMUNICATION ELECTRONICS-CROSS TRAINING	Diploma
			0647010300	I470103	COMMUNICATION ELECTRONICS	PSAV
			0647010500		INDUSTRIAL ELECTRONICS	Diploma
			0647010500	I470105	INDUSTRIAL ELECTRONICS	PSAV
			0647040100	I470401	INSTRUMENT REPAIR	PSAV
			0815030300	I15030R	ELECTRONIC TECHNOLOGY	APPR
			1615030301		ELECTRONICS ENGINEERING TECHNOLOGY	AS
292041		<b>Emergency Medical Technicians and Paramedics</b>				
			0317020500		EMERGENCY MEDICAL TECHNICIAN	CCC
			0317020501		EMERGENCY MEDICAL TECHNICIAN	Diploma
			0317020501	W170205	EMERGENCY MEDICAL TECHNICIAN	PSAV
			0317020503		EMERGENCY MEDICAL TECHNICIAN - ATD	ATD
			0317020504	W170208	EMERGENCY MEDICAL TECHNICIAN - ATD	ATD
			0317020600		PARAMEDIC	CCC
			0317020601		EMERGENCY MEDICAL SERVICES -ASSOCIATE DEGREE	AAS
			0317020601		EMERGENCY MEDICAL SERVICES -ASSOCIATE DEGREE	AS-NP
			0317020602		PARAMEDIC	Diploma
			0317020602	W170206	PARAMEDIC	PSAV
			0317020603		PARAMEDICAL SCIENCE	AS-NP
			1317020601		EMERGENCY MEDICAL SERVICES -ASSOCIATE DEGREE	AS
131071	HSHW	<b>Employment, Recruitment, and Placement Specialists</b>				
			0506040102		BUSINESS ADMINISTRATION	AAS
			0506040102		BUSINESS ADMINISTRATION	AS-NP
			0506180101		BUSINESS MANAGEMENT	CCC
			1506040102		BUSINESS ADMINISTRATION	AS
436011		<b>Executive Secretaries and Administrative Assistants</b>				
			0507040102		BUSINESS OFFICE ADMINISTRATION	Diploma
			0507040103		ADMINISTRATIVE ASSISTANT	Diploma
			0507040103	B070330	ADMINISTRATIVE ASSISTANT	PSAV
			0507060300		OFFICE ADMINISTRATION	AAS
			0507060300		OFFICE ADMINISTRATION	AS-NP
			0507060301		OFFICE MANAGEMENT	CCC
			0507060302		OFFICE SUPPORT	CCC
			0507060303		OFFICE SYSTEM TECHNOLOGY	Diploma
			0507060304		OFFICE SPECIALIST	CCC
			0507060306		OFFICE ADMINISTRATOR	Diploma
			1507060300		OFFICE ADMINISTRATION	AS
132051	HSHW	<b>Financial Analysts</b>				
			0206030100		FINANCIAL SERVICES	AAS
			0208040110	M804011	FINANCE	PSAV

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Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 18 - Manatee and Sarasota Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
			0506040102		BUSINESS ADMINISTRATION	AAS
			0506040102		BUSINESS ADMINISTRATION	AS-NP
			0506180101		BUSINESS MANAGEMENT	CCC
			0507010100		ACCOUNTING TECHNOLOGY	AAS
			0507010100		ACCOUNTING TECHNOLOGY	AS-NP
			0507010102	B070110	ACCOUNTING OPERATIONS	PSAV
			0507010201		ACCOUNTING & COMPUTING TECHNOLOGY	Diploma
			0507019903		ACCOUNTING TECHNOLOGY MANAGEMENT	CCC
			1206030100		FINANCIAL SERVICES	AS
			1506040102		BUSINESS ADMINISTRATION	AS
			1507010100		ACCOUNTING TECHNOLOGY	AS
113031	HSHW	<b>Financial Managers</b>				
			0206030100		FINANCIAL SERVICES	AAS
			0207020100		BANKING	AAS
			0207020101		BANKING MANAGEMENT	CCC
			0506040102		BUSINESS ADMINISTRATION	AAS
			0506040102		BUSINESS ADMINISTRATION	AS-NP
			0506180101		BUSINESS MANAGEMENT	CCC
			0507010100		ACCOUNTING TECHNOLOGY	AAS
			0507010100		ACCOUNTING TECHNOLOGY	AS-NP
			0507010102	B070110	ACCOUNTING OPERATIONS	PSAV
			0507010201		ACCOUNTING & COMPUTING TECHNOLOGY	Diploma
			0507019903		ACCOUNTING TECHNOLOGY MANAGEMENT	CCC
			1206030100		FINANCIAL SERVICES	AS
			1207020100		BANKING	AS
			1506040102		BUSINESS ADMINISTRATION	AS
			1507010100		ACCOUNTING TECHNOLOGY	AS
332011		<b>Fire Fighters</b>				
			0743020202		FIRE COMPANY MANAGEMENT	CCC
			0743020300		FIRE FIGHTER II	Diploma
			0743020300	P430205	FIRE FIGHTER II	PSAV
			0743020302	P430203	FIRE APPARATUS OPERATOR	PSAV
			0743020307		FIRE FIGHTER I	Diploma
			0843020300	P43020R	FIRE FIGHTER II	APPR
471011	HSHW	<b>First-Line Superv. of Construction and Extraction Workers*</b>				
			0615010100		ARCHITECTURAL DESIGN/CONSTRUCTION TECHNOLOGY	AAS
			0615100101		BUILDING CONSTRUCTION TECHNOLOGY	AAS
			0615100101		BUILDING CONSTRUCTION TECHNOLOGY	AS-NP
			0615100103		BUILDING CONSTRUCTION SPECIALIST	CCC
			0646040102	I460401	BUILDING CONSTRUCTION TECHNOLOGIES	PSAV

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## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 18 - Manatee and Sarasota Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
			0646040105		BUILDING AND PROPERTY MAINTENANCE	Diploma
			1615010100		ARCHITECTURAL DESIGN/CONSTRUCTION TECHNOLOGY	AS
			1615100101		BUILDING CONSTRUCTION TECHNOLOGY	AS
<b>351012</b>		<b>First-Line Superv. of Food Preparation &amp; Serving Workers</b>				
			0206070400		RESTAURANT MANAGEMENT	AAS
			0206070400		RESTAURANT MANAGEMENT	AS-NP
			0208090500	M809050	RESTAURANT MARKETING	PSAV
			0420040103	V200403	CULINARY OPERATIONS	PSAV
			0420040104	N110100	CULINARY OPERATIONS 1	PSAV
			0420040105	N110200	CULINARY OPERATIONS 2	PSAV
			0420040200		BAKING	Diploma
			0620040100		CULINARY MANAGEMENT	AAS
			0620040100		CULINARY MANAGEMENT	AS-NP
			0620040101		CULINARY ARTS	CCC
			0620040200		COMMERCIAL FOODS & CULINARY ARTS	Diploma
			0620040201		BAKING & PASTRY MANAGEMENT	AAS
			0620040201		BAKING & PASTRY MANAGEMENT	AS-NP
			0620040202		BAKING AND PASTRY ARTS	CCC
			0620040206		COMMERCIAL FOODS/CULINARY ARTS SUPERVISION	Diploma
			0620040208	N100100	COMMERCIAL FOODS/CULINARY ARTS 1	PSAV
			0620040209	N100200	COMMERCIAL FOODS/CULINARY ARTS 2	PSAV
			0620040300	I200403	COMMERCIAL FOODS/CULINARY ARTS	PSAV
			1206070400		RESTAURANT MANAGEMENT	AS
			1620040100		CULINARY MANAGEMENT	AS
			1620040201		BAKING AND PASTRY MANAGEMENT	AS
<b>371011</b>	<b>HSHW</b>	<b>First-Line Superv. of Housekeeping &amp; Janitorial Workers</b>				
			0317059901	H170599	HOSPITAL HOUSEKEEPING SUPERVISION	PSAV
			0420060110	V200610	ENVIRONMENTAL SERVICES	PSAV
<b>371012</b>	<b>HSHW</b>	<b>First-Line Superv. of Landscaping and Groundskeeping</b>				
			0101020600	A010206	IRRIGATION OPERATIONS	PSAV
			0101060300		ENVIRONMENTAL HORTICULTURE TECHNOLOGY	AAS
			0101060500		LANDSCAPE & HORTICULTURE TECHNOLOGY	AAS
			0101060501		LANDSCAPE TECHNOLOGY	AAS
			0101060502	A010615	LANDSCAPE MANAGEMENT	PSAV
			0101060504		LANDSCAPE & HORTICULTURE PROFESSIONAL	CCC
			0101060505		LANDSCAPE & HORTICULTURE TECHNICIAN	CCC
			0101060701		GOLF COURSE OPERATIONS	AAS
			0101060702	A020607	SPORTS AND RECREATIONAL TURF MANAGEMENT	PSAV
			1101060300		ENVIRONMENTAL HORTICULTURE TECHNOLOGY	AS
			1101060500		LANDSCAPE & HORTICULTURE TECHNOLOGY	AS

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## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 18 - Manatee and Sarasota Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
			1101060501		LANDSCAPE TECHNOLOGY	AS
			1101060701		GOLF COURSE OPERATIONS	AS
531031	HSHW	<b>First-Line Superv. of Material-Moving Vehicle Operators</b>				
			0652020900		SUPPLY CHAIN MANAGEMENT	AAS
			0652020901		LOGISTICS AND TRANSPORTATION SPECIALIST	CCC
			0743020302	P430203	FIRE APPARATUS OPERATOR	PSAV
			1652020900		SUPPLY CHAIN MANAGEMENT	AS
491011	HSHW	<b>First-Line Superv. of Mechanics, Installers, and Repairers*</b>				
			0606200100	I062001	INDUSTRIAL FOREMANSHIP AND SUPERVISION	PSAV
			0615080300		AUTOMOTIVE SERVICE MANAGEMENT TECHNOLOGY	AAS
			0615080300		AUTOMOTIVE SERVICE MANAGEMENT TECHNOLOGY	AS-NP
			0647060406	I470604	ADVANCED AUTOMOTIVE TECHNOLOGY	PSAV
			0647060413	T600100	ADVANCED AUTOMOTIVE TECHNOLOGY 1	PSAV
			0647060414	T600200	ADVANCED AUTOMOTIVE TECHNOLOGY 2	PSAV
			1615080300		AUTOMOTIVE SERVICE MANAGEMENT TECHNOLOGY	AS
431011	HSHW	<b>First-Line Superv. of Office and Admin. Support Workers</b>				
			0208070600	M807060	CUSTOMER SERVICE REPRESENTATIVE	PSAV
			0208070602	M600100	CUSTOMER SERVICE REPRESENTATIVE 1	PSAV
			0208070603	M600200	CUSTOMER SERVICE REPRESENTATIVE 2	PSAV
			0317060600		HEALTH UNIT MANAGEMENT	Diploma
			0506040103		BUSINESS SPECIALIST	CCC
			0506040104		BUSINESS OPERATIONS	CCC
			0507040103		ADMINISTRATIVE ASSISTANT	Diploma
			0507040103	B070330	ADMINISTRATIVE ASSISTANT	PSAV
			0507060300		OFFICE ADMINISTRATION	AAS
			0507060300		OFFICE ADMINISTRATION	AS-NP
			0507060301		OFFICE MANAGEMENT	CCC
			0507060302		OFFICE SUPPORT	CCC
			0507060304		OFFICE SPECIALIST	CCC
			0507060403		LEGAL ADMINISTRATIVE SPECIALIST	Diploma
			0507060403	B072000	LEGAL ADMINISTRATIVE SPECIALIST	PSAV
			0507060503		MEDICAL ADMINISTRATIVE SPECIALIST	Diploma
			0507060503	B070300	MEDICAL ADMINISTRATIVE SPECIALIST	PSAV
			1507060300		OFFICE ADMINISTRATION	AS
511011	HSHW	<b>First-Line Superv. of Production and Operating Workers</b>				
			0606200100	I062001	INDUSTRIAL FOREMANSHIP AND SUPERVISION	PSAV
411012	HSHW	<b>First-Line Supervisors of Non-Retail Sales Workers</b>				
			0206140102		CALL CENTER MANAGEMENT	AAS
			0208999900		CUSTOMER RELATIONSHIP MANAGEMENT	AAS
			0506120104		E-BUSINESS TECHNOLOGY CERT.	CCC

\*These occupations are associated with industries currently in decline and may have an oversupply of trained workers.

Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 18 - Manatee and Sarasota Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
			1206140102		CALL CENTER MANAGEMENT	AS
			1208999900		CUSTOMER RELATIONSHIP MANAGEMENT	AS
391021		<b>First-Line Supervisors of Personal Service Workers</b>				
		No CIP Linkage				
411011	HSHW	<b>First-Line Supervisors of Retail Sales Workers</b>				
			0206140120		MARKETING OPERATIONS	CCC
			0208010200	M801020	FASHION MARKETING	PSAV
			0208010201		FASHION MERCHANDISER	AS-NP
			0208050300		FLORAL DESIGN AND MARKETING	Diploma
			0208050300	M805030	FLORAL DESIGN AND MARKETING	PSAV
			0208060100	M806010	RETAIL FOOD MARKETING	PSAV
			0208090105	M899400	SPORT, RECREATION, AND ENTERTAINMENT MARKETING	PSAV
			0220050401		FLORAL DESIGN	Diploma
			0317050702		PHARMACY MANAGEMENT	AAS
			0317050702		PHARMACY MANAGEMENT	AS-NP
			0506040104		BUSINESS OPERATIONS	CCC
			0506180100		SMALL BUSINESS OPERATIONS	Diploma
			0506180102	B017100	PROMOTIONAL ENTERPRISE	PSAV
			0506180110		SMALL BUSINESS OPERATIONS-CROSS TRAINING	Diploma
			1208999900		CUSTOMER RELATIONSHIP MANAGEMENT	AS
			1317050702		PHARMACY MANAGEMENT	AS
119051	HSHW	<b>Food Service Managers</b>				
			0206070400		RESTAURANT MANAGEMENT	AAS
			0206070400		RESTAURANT MANAGEMENT	AS-NP
			0206070402		FOOD AND BEVERAGES MANAGEMENT	AS-NP
			0206079900		HOSPITALITY AND TOURISM MANAGEMENT	AAS
			0206079900		HOSPITALITY AND TOURISM MANAGEMENT	AS-NP
			0206079901		FOOD AND BEVERAGES MANAGEMENT	CCC
			0206079905		EVENT PLANNING MANAGEMENT	CCC
			0420040103	V200403	CULINARY OPERATIONS	PSAV
			0420040104	N110100	CULINARY OPERATIONS 1	PSAV
			0420040105	N110200	CULINARY OPERATIONS 2	PSAV
			0620040100		CULINARY MANAGEMENT	AAS
			0620040100		CULINARY MANAGEMENT	AS-NP
			0620040201		BAKING AND PASTRY MANAGEMENT	AAS
			0620040201		BAKING AND PASTRY MANAGEMENT	AS-NP
			1206070400		RESTAURANT MANAGEMENT	AS
			1206079900		HOSPITALITY AND TOURISM MANAGEMENT	AS
			1620040100		CULINARY MANAGEMENT	AS
			1620040201		BAKING AND PASTRY MANAGEMENT	AS

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Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 18 - Manatee and Sarasota Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
111021	HSHW	<b>General and Operations Managers</b>				
			0206140103		ENTREPRENEURSHIP MARKETING	CCC
			0206180100	M618020	BUSINESS OWNERSHIP	PSAV
			0208030100	M803010	ENTREPRENEURSHIP	PSAV
			0317020601		EMERGENCY MEDICAL SERVICES -ASSOCIATE DEGREE	AAS
			0317020601		EMERGENCY MEDICAL SERVICES -ASSOCIATE DEGREE	AS-NP
			0506040101	B060200	BUSINESS SUPERVISION AND MANAGEMENT	PSAV
			0506040102		BUSINESS ADMINISTRATION	AAS
			0506040102		BUSINESS ADMINISTRATION	AS-NP
			0506090100		INTERNATIONAL BUSINESS	AS-NP
			0506090110	B060901	INTERNATIONAL BUSINESS	PSAV
			0506120109	B070100	ELECTRONIC BUSINESS ENTERPRISE	PSAV
			0506180101		BUSINESS MANAGEMENT	CCC
			0606200101		INDUSTRIAL MANAGEMENT TECHNOLOGY	AAS
			0744040105		PUBLIC ADMINISTRATION	AAS
			0744040105		PUBLIC ADMINISTRATION	AS
			1317020601		EMERGENCY MEDICAL SERVICES -ASSOCIATE DEGREE	AS
			1506040102		BUSINESS ADMINISTRATION	AS
			1606200101		INDUSTRIAL MANAGEMENT TECHNOLOGY	AS
472121		<b>Glaziers</b>				
			0646040600	I460406	GLAZING	PSAV
			0846040600	I46041R	GLAZING	APPR
271024	HSHW	<b>Graphic Designers</b>				
			0206140101		ELECTRONIC COMMERCE	CCC
			0209020100		ADVERTISING SERVICES	Diploma
			0507039900		WEB/INTERNET/INTRANET TECHNOLOGY	Diploma
			0507039903		WEB DEVELOPMENT SPECIALIST	CCC
			0507039905	B070500	WEB DESIGN SERVICES	PSAV
			0507039907	B079200	WEB PROGRAMMING SERVICES	PSAV
			0507039908		MULTIMEDIA/WEB DEVELOPMENT	Diploma
			0507039909		WEB SITE DESIGNER	Diploma
			0507039910		WEB/INTERNET/INTRANET TECHNOLOGY-CROSS TRAINING	Diploma
			0507039912		WEB ENGINEERING	AS-NP
			0507039913		MULTIMEDIA & WEB DESIGN	AS-NP
			0507080104		PRESENTATION GRAPHICS	Diploma
			0507080106	B070600	DIGITAL DESIGN	PSAV
			0507080107	K700100	DIGITAL DESIGN 1	PSAV
			0507080108	K700200	DIGITAL DESIGN 2	PSAV
			0510010100	B077400	NEW MEDIA TECHNOLOGY	PSAV
			0510019900	B070200	MULTIMEDIA DESIGN TECHNOLOGY	PSAV

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Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 18 - Manatee and Sarasota Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
			0510019901	Y600100	MULTIMEDIA DESIGN TECHNOLOGY 1	PSAV
			0510019902	Y600200	MULTIMEDIA DESIGN TECHNOLOGY 2	PSAV
			0610010202		DIGITAL MEDIA/MULTIMEDIA TECHNOLOGY	AAS
			0610010202		DIGITAL MEDIA/MULTIMEDIA TECHNOLOGY	AS-NP
			0610010207		DIGITAL M/M PRODUCTION	CCC
			0610010208		WEB PRODUCTION	CCC
			0610010209		DIGITAL M/M AUTHORING DEVELOPMENT	CCC
			0610010210		DIGITAL M/M VIDEO PRODUCTION	CCC
			0610010211		DIGITAL M/M INSTRUCTIONAL TECHNOLOGY	CCC
			0610010214		DIGITAL VIDEO FUNDAMENTALS	CCC
			0610010215		WEBCAST MEDIA	CCC
			0610010219		DIGITAL M/M PRESENTATION	CCC
			0610010220		DIGITAL PRODUCTION	AS-NP
			0648020100	I480201	PRINTING AND GRAPHIC ARTS	PSAV
			0648020101	I480205	DIGITAL PRINTING TECHNOLOGY	PSAV
			0648020300		COMMERCIAL ART TECHNOLOGY	Diploma
			0648020300	I480203	COMMERCIAL ART TECHNOLOGY	PSAV
			0648020301		COMMERCIAL ART ILLUSTRATION	Diploma
			0648020302		COMMERCIAL ART ILLUSTRATION ASSISTANT	Diploma
			0648020303		COMMERCIAL ART	AS-NP
			0648020304	K600100	COMMERCIAL ART TECHNOLOGY 1	PSAV
			0648020305	K600200	COMMERCIAL ART TECHNOLOGY 2	PSAV
			0648020310		COMMERCIAL ART-CROSS TRAINING	Diploma
			0648029900		COMMERCIAL SIGN DESIGN AND FABRICATION	Diploma
			0648029900	I480202	COMMERCIAL SIGN DESIGN AND FABRICATION	PSAV
			0650040200		GRAPHICS TECHNOLOGY	AAS
			0650040200		GRAPHICS TECHNOLOGY	AS-NP
			0650040201		GRAPHIC ARTS TECHNOLOGY	AAS
			0650040201		GRAPHIC ARTS TECHNOLOGY	AS-NP
			0650040202		GRAPHIC DESIGN SUPPORT	CCC
			0650040203		INTERACTIVE MEDIA SUPPORT	CCC
			0650040204		GRAPHIC DESIGN PRODUCTION	CCC
			0650040205		INTERACTIVE MEDIA PRODUCTIONS	CCC
			0650040206		COMPUTER GRAPHIC DESIGN	Diploma
			0650060301		DIGITAL DESIGN AND ANIMATION	AS-NP
			1610010202		DIGITAL MEDIA/MULTIMEDIA TECHNOLOGY	AS
			1650040200		GRAPHICS TECHNOLOGY	AS
			1650040201		GRAPHIC ARTS TECHNOLOGY	AS
292099	HSHW	<b>Health Technologists and Technicians, All Other</b>				
			0317020400		ELECTRONEURODIAGNOSTIC TECHNOLOGY	Diploma

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Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 18 - Manatee and Sarasota Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
			0317020400	H170204	ELECTRONEURODIAGNOSTIC TECHNOLOGY	PSAV
			0317059902		POLYSOMNOGRAPHIC TECHNOLOGY	AS-NP
319099		<b>Healthcare Support Workers, All Other</b>				
			0312040500	H120405	MASSAGE THERAPY	PSAV
			0317010100	H170101	DENTAL ASSISTING	PSAV
			0317010101		DENTAL ASSISTING TECHNOLOGY	Diploma
			0317010102	H170102	DENTAL ASSISTING-NON ACCREDITED	PSAV
			0317010105		DENTAL ASSISTING TECHNOLOGY AND MANAGEMENT - ATD	ATD
			0317010106	H170100	DENTAL ASSISTING TECHNOLOGY AND MANAGEMENT - ATD	ATD
			0317010300	H170103	DENTAL LABORATORY TECHNOLOGY	PSAV
			0317020200		HEMODIALYSIS TECHNICIAN	Diploma
			0317020200	H170207	HEMODIALYSIS TECHNICIAN	PSAV
			0317020303		ELECTROCARDIOGRAPH TECHNOLOGY	Diploma
			0317020303	H170208	ELECTROCARDIOGRAPH TECHNOLOGY	PSAV
			0317020400		ELECTRONEURODIAGNOSTIC TECHNOLOGY	Diploma
			0317020400	H170204	ELECTRONEURODIAGNOSTIC TECHNOLOGY	PSAV
			0317020500		EMERGENCY MEDICAL TECHNICIAN	CCC
			0317020501		EMERGENCY MEDICAL TECHNICIAN	Diploma
			0317020501	W170205	EMERGENCY MEDICAL TECHNICIAN	PSAV
			0317020503		EMERGENCY MEDICAL TECHNICIAN - ATD	ATD
			0317020504	W170208	EMERGENCY MEDICAL TECHNICIAN - ATD	ATD
			0317020600		PARAMEDIC	CCC
			0317020602		PARAMEDIC	Diploma
			0317020602	W170206	PARAMEDIC	PSAV
			0317020902		BASIC X-RAY MACHINE OPERATOR	Diploma
			0317020902	H170209	BASIC X-RAY MACHINE OPERATOR	PSAV
			0317020905	W170209	RADIOLOGIC TECHNICIAN	PSAV
			0317021100		SURGICAL TECHNOLOGY	Diploma
			0317021100	H170211	SURGICAL TECHNOLOGY	PSAV
			0317030101		PHLEBOTOMY	Diploma
			0317030101	H170302	PHLEBOTOMY	PSAV
			0317030110		PHLEBOTOMY-CROSS TRAINING	Diploma
			0317030401	H170306	MEDICAL LABORATORY ASSISTING	PSAV
			0317030501	H170307	MEDICAL LABORATORY TECHNOLOGY (CERTIFICATE)	PSAV
			0317030502		MEDICAL CLINICAL LABORATORY TECHNICIAN - ATD	ATD
			0317030503	H170308	MEDICAL CLINICAL LABORATORY TECHNICIAN - ATD	ATD
			0317040200		FAMILY HEALTH SUPPORT WORKER - ATD	ATD
			0317040201	H170205	FAMILY HEALTH SUPPORT WORKER - ATD	ATD
			0317040400		HOME HEALTH AIDE (Postsecondary)	Diploma
			0317040400	H170604	HOME HEALTH AIDE (Postsecondary)	PSAV

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## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 18 - Manatee and Sarasota Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
			0317040501		UNIT TREATMENT AND REHABILITATION - ATD	ATD
			0317040502	H170408	UNIT TREATMENT AND REHABILITATION - ATD	ATD
			0317050200	H170502	CENTRAL SERVICE TECHNOLOGY	PSAV
			0317050300		MEDICAL ASSISTING	Diploma
			0317050300	H170503	MEDICAL ASSISTING	PSAV
			0317050601	H170506	MEDICAL RECORD TRANSCRIBING	PSAV
			0317050602		MEDICAL CODER/BILLER	Diploma
			0317050602	H170526	MEDICAL CODER/BILLER	PSAV
			0317050603	H170528	MEDICAL CODER/BILLER - ATD	ATD
			0317050604	H170508	MEDICAL RECORDS TRANSCRIBING - ATD	ATD
			0317050605		MEDICAL CODER/BILLER - ATD	ATD
			0317050606		MEDICAL RECORDS TRANSCRIBING - ATD	ATD
			0317050700		PHARMACY TECHNICIAN	Diploma
			0317050700	H170507	PHARMACY TECHNICIAN	PSAV
			0317050703		PHARMACY TECHNICIAN - ATD	ATD
			0317050704	H170606	PHARMACY TECHNICIAN - ATD	ATD
			0317051300		HEALTH UNIT COORDINATOR	Diploma
			0317051300	H170513	HEALTH UNIT COORDINATOR	PSAV
			0317059901	H170599	HOSPITAL HOUSEKEEPING SUPERVISION	PSAV
			0317059903		MAGNETO THERAPY TECHNICIAN	Diploma
			0317059904		ALTERNATIVE HEALING TECHNICIAN	Diploma
			0317060203		ARTICULATED NURSING ASSISTANT	PSAV
			0317060500		PRACTICAL NURSING	Diploma
			0317060500	H170605	PRACTICAL NURSING	PSAV
			0317069901		GENERAL ALLIED HEALTH	Diploma
			0317069902	H170692	PATIENT CARE ASSISTANT	PSAV
			0317069905		PATIENT CARE TECHNICIAN	Diploma
			0317069905	H170694	PATIENT CARE TECHNICIAN	PSAV
			0317070501	H170704	OPTOMETRIC ASSISTING	PSAV
			0318070102		HEALTH CARE SERVICES - ATD	ATD
			0318070103	H180708	HEALTH CARE SERVICES - ATD	ATD
			0318110600	H181106	PSYCHIATRIC TECHNOLOGY	PSAV
			0326010200	H170206	BIOMEDICAL TECHNICIAN	PSAV
499021		<b>Heating, A.C., and Refrigeration Mechanics and Installers*</b>				
			0615050100		AIR CONDITIONING, REFRIGERATION, HEATING SYSTEMS	AAS
			0615050100		AIR CONDITIONING, REFRIGERATION, HEATING SYSTEMS	AS-NP
			0615050101		AIR CONDITIONING, REFRIGERATION, HEATING SYSTEMS ASSISTANT	CCC
			0615050102		AIR CONDITIONING, REFRIGERATION, HEATING SYSTEMS TECHNICIAN	CCC
			0647020101		HEATING, AIR CONDITIONING & REFRIGERATION	Diploma
			0647020202		REFRIGERATION TECHNOLOGY	Diploma

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## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 18 - Manatee and Sarasota Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
			0647020202	I470202	REFRIGERATION TECHNOLOGY	PSAV
			0647020203		HEATING,A/C & REFRIGERATION MECHANIC	Diploma
			0647020204		HEATING,A/C & REFRIGERATION MECHANIC ASSISTANT	Diploma
			0647020302	I470203	AIR CONDITIONING , REFRIGERATION AND HEATING TECHNOLOGY (PS)	PSAV
			0647020304	C400100	AIR CONDITIONING , REFRIGERATION & HEATING TECHNOLOGY 1	PSAV
			0647020305	C400200	AIR CONDITIONING , REFRIGERATION & HEATING TECHNOLOGY 2	PSAV
			0847020202	I47020R	REFRIGERATION TECHNOLOGY	APPR
			0847020302	I47021R	AIR CONDITIONING , REFRIGERATION AND HEATING TECHNOLOGY (PS)	APPR
			1615050100		AIR CONDITIONING, REFRIGERATION, HEATING SYSTEMS	AS
499031		<b>Home Appliance Repairers</b>				
			0647010601	I470106	MAJOR APPLIANCE AND REFRIGERATION REPAIR	PSAV
			0647010602	J620100	MAJOR APPLIANCE AND REFRIGERATION REPAIR 1	PSAV
			0647010603	J620200	MAJOR APPLIANCE AND REFRIGERATION REPAIR 2	PSAV
			0847010601	I47010R	MAJOR APPLIANCE AND REFRIGERATION REPAIR	APPR
434161		<b>Human Resources Assistants, Exc. Payroll</b>				
			0506060100		HUMAN SERVICES	Diploma
499041		<b>Industrial Machinery Mechanics</b>				
			0647030300	I470303	INDUSTRIAL MACHINERY MAINTENANCE	PSAV
			0647030302	I470313	MILLWRIGHT	PSAV
			0647030303	J590100	INDUSTRIAL MACHINERY MAINTENANCE 1	PSAV
			0647030304	J590200	INDUSTRIAL MACHINERY MAINTENANCE 2	PSAV
			0647030306	J590500	MILLWRIGHT 2	PSAV
			0847030300	I47031R	INDUSTRIAL MACHINERY MAINTENANCE	APPR
259031	HSHW	<b>Instructional Coordinators</b>				
			0420020211		HIGH/SCOPE PRESCHOOL APPROACH CURRICULUM SPECIALIST	CCC
			0420020212		MONTESORI PRESCHOOL CURRICULUM SPECIALIZATION	CCC
			0713129901		INSTRUCTIONAL SERVICES TECHNOLOGY	AAS
			1713129901		INSTRUCTIONAL SERVICES TECHNOLOGY	AS
413021	HSHW	<b>Insurance Sales Agents</b>				
			0208100100	M810010	INSURANCE MARKETING	PSAV
			0208100101	M810011	HEALTH INSURANCE MARKETING	PSAV
			0208100102	M810012	LIFE INSURANCE MARKETING	PSAV
			0208100103	M810013	INSURANCE CUSTOMER REPRESENTATIVE	PSAV
			0208100104	M810014	INSURANCE GENERAL LINES AGENT	PSAV
			0208100107	M810020	PERSONAL LINES INSURANCE AGENT (20-44)	PSAV
132053	HSHW	<b>Insurance Underwriters</b>				
		No CIP Linkage				
271025	HSHW	<b>Interior Designers*</b>				
			0404050100		INTERIOR DESIGN TECHNOLOGY	AAS
			0404050100		INTERIOR DESIGN TECHNOLOGY	AS-NP

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## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 18 - Manatee and Sarasota Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
			0404050103	V040503	INTERIOR DESIGN SERVICES	PSAV
			0404050104	V200500	INTERIOR DESIGN SERVICES	PSAV
			0404050105	V200600	INTERIOR DECORATING SERVICES	PSAV
			0404050106		KITCHEN AND BATH SPECIALIZATION	CCC
			0420050210	V200505	INTERIOR DECOR FABRICATION	PSAV
			1404050100		INTERIOR DESIGN TECHNOLOGY	AS
436012		<b>Legal Secretaries</b>				
			0507060300		OFFICE ADMINISTRATION	AAS
			0507060300		OFFICE ADMINISTRATION	AS-NP
			0507060301		OFFICE MANAGEMENT	CCC
			0507060302		OFFICE SUPPORT	CCC
			0507060303		OFFICE SYSTEM TECHNOLOGY	Diploma
			0507060304		OFFICE SPECIALIST	CCC
			0507060306		OFFICE ADMINISTRATOR	Diploma
			0507060403		LEGAL ADMINISTRATIVE SPECIALIST	Diploma
			0507060403	B072000	LEGAL ADMINISTRATIVE SPECIALIST	PSAV
			1507060300		OFFICE ADMINISTRATION	AS
292061		<b>Licensed Practical and Licensed Vocational Nurses</b>				
			0317060500		PRACTICAL NURSING	Diploma
			0317060500	H170605	PRACTICAL NURSING	PSAV
			0317060510		PRACTICAL NURSING-CROSS TRAINING	Diploma
434131		<b>Loan Interviewers and Clerks*</b>				
		No CIP Linkage				
132072	HSHW	<b>Loan Officers</b>				
			0206030101		MORTGAGE FINANCE	CCC
			0206030103		MORTGAGE FINANCE MANAGEMENT	CCC
			0206030104		MORTGAGE FINANCE OPERATIONS	CCC
			0206030105		MORTGAGE FINANCE SPECIALIST	CCC
			0206170104	M807050	MORTGAGE BROKER	PSAV
499042		<b>Maintenance and Repair Workers, General</b>				
			0646040102	I460401	BUILDING CONSTRUCTION TECHNOLOGIES	PSAV
			0646040103		BUILDING & PROPERTY MAINTENANCE HELPER	Diploma
			0646040104		INDUSTRIAL BUILDING MAINTENANCE	Diploma
			0646040105		BUILDING AND PROPERTY MAINTENANCE	Diploma
			0715059902		RENEWABLE ENERGY TECHNICIAN	Diploma
			0846040102	I46040R	BUILDING CONSTRUCTION TECHNOLOGIES	APPR
112021	HSHW	<b>Marketing Managers</b>				
			0206140100		MARKETING MANAGEMENT	AAS
			0206140100		MARKETING & ADVERTISING MANAGEMENT	AS-NP
			0206140103		ENTREPRENEURSHIP MARKETING	CCC

\*These occupations are associated with industries currently in decline and may have an oversupply of trained workers.

Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 18 - Manatee and Sarasota Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
			0206140110		FASHION MARKETING MANAGEMENT	AAS
			0208010200	M801020	FASHION MARKETING	PSAV
			0208070300	M807030	MARKETING	PSAV
			0208090105	M899400	SPORT, RECREATION, AND ENTERTAINMENT MARKETING	PSAV
			0208100100	M810010	INSURANCE MARKETING	PSAV
			0208110600	M812040	INDUSTRIAL DISTRIBUTION AND MANAGEMENT	PSAV
			0506040102		BUSINESS ADMINISTRATION	AAS
			0506040102		BUSINESS ADMINISTRATION	AS-NP
			0506040103		BUSINESS SPECIALIST	CCC
			0506040104		BUSINESS OPERATIONS	CCC
			0506130300		BUSINESS MANAGEMENT/MARKETING	AS-NP
			0506180101		BUSINESS MANAGEMENT	CCC
			0506180102	B017100	PROMOTIONAL ENTERPRISE	PSAV
			0507040102		BUSINESS OFFICE ADMINISTRATION	Diploma
			1206140100		MARKETING MANAGEMENT	AS
			1206140110		FASHION MARKETING MANAGEMENT	AS
			1506040102		BUSINESS ADMINISTRATION	AS
			02089999SP	M899991	MARKETING	PSAV
			02089999SP	M899991	MARKETING	PSAV
292012		<b>Medical and Clinical Laboratory Technicians</b>				
			0317020200		HEMODIALYSIS TECHNICIAN	Diploma
			0317020200	H170207	HEMODIALYSIS TECHNICIAN	PSAV
			0317030401	H170306	MEDICAL LABORATORY ASSISTING	PSAV
			0317030403		CLINICAL LAB STERILE PROCESSING TECHNOLOGY	AS-NP
			0317030404		CLINICAL LAB STERILE PROCESSING AIDE	Diploma
			0317030500		CLINICAL LABORATORY ASSISTING	Diploma
			0317030501	H170307	MEDICAL LABORATORY TECHNOLOGY (CERTIFICATE)	PSAV
			0317030502		MEDICAL CLINICAL LABORATORY TECHNICIAN - ATD	ATD
			0317030503	H170308	MEDICAL CLINICAL LABORATORY TECHNICIAN - ATD	ATD
			0317030900		MEDICAL LABORATORY TECHNOLOGY	AAS
			0317030900		MEDICAL LABORATORY TECHNOLOGY	AS-NP
			1317030900		MEDICAL LABORATORY TECHNOLOGY	AS
292011	HSHW	<b>Medical and Clinical Laboratory Technologists</b>				
			0317030501	H170307	MEDICAL LABORATORY TECHNOLOGY (CERTIFICATE)	PSAV
			0317030800		HISTOLOGIC TECHNOLOGY	AAS
			0317030800		HISTOLOGIC TECHNOLOGY	AS-NP
			1317030800		HISTOLOGIC TECHNOLOGY	AS
119111	HSHW	<b>Medical and Health Services Managers</b>				
			0317010301		DENTAL LABORATORY TECHNOLOGY AND MANAGEMENT	AAS
			0317010301		DENTAL LABORATORY TECHNOLOGY AND MANAGEMENT	AS-NP

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Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 18 - Manatee and Sarasota Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
			0317070502		OPTICAL MANAGEMENT	AAS
			0318070100		HEALTH SERVICES MANAGEMENT	AAS
			0318070100		HEALTH SERVICES MANAGEMENT	AS-NP
			0318070101		HEALTH CARE SERVICES	CCC
			0318070102		HEALTH CARE SERVICES - ATD	ATD
			0318070103	H180708	HEALTH CARE SERVICES - ATD	ATD
			0507060305		MEDICAL OFFICE MANAGEMENT	CCC
			1317010301		DENTAL LABORATORY TECHNOLOGY AND MANAGEMENT	AS
			1317070502		OPTICAL MANAGEMENT	AS
			1318070100		HEALTH SERVICES MANAGEMENT	AS
319092		<b>Medical Assistants</b>				
			0317040200		FAMILY HEALTH SUPPORT WORKER - ATD	ATD
			0317040201	H170205	FAMILY HEALTH SUPPORT WORKER - ATD	ATD
			0317050300		MEDICAL ASSISTING	Diploma
			0317050300	H170503	MEDICAL ASSISTING	PSAV
			0317050301		MEDICAL ASSISTANT	AS-NP
			0317050310		MEDICAL ASSISTING-CROSS TRAINING	Diploma
			0317070103		EYE CARE TECHNICIAN	CCC
			0317070501	H170704	OPTOMETRIC ASSISTING	PSAV
			0318100501		DERMATOLOGY AIDE	Diploma
292071		<b>Medical Records and Health Information Technicians</b>				
			0317050600		HEALTH INFORMATION MANAGEMENT	AAS
			0317050600		HEALTH INFORMATION MANAGEMENT	AS-NP
			0317050602		MEDICAL CODER/BILLER	Diploma
			0317050602	H170526	MEDICAL CODER/BILLER	PSAV
			0317050603	H170528	MEDICAL CODER/BILLER - ATD	ATD
			0317050605		MEDICAL CODER/BILLER - ATD	ATD
			0317050607		MEDICAL INFORMATION CODER/BILLER	CCC
			0317050610		MEDICAL CODER/BILLER-CROSS TRAINING	Diploma
			0317050611		HEALTH INFORMATICS SPECIALIST	CCC
			1317050600		HEALTH INFORMATION MANAGEMENT	AS
436013		<b>Medical Secretaries</b>				
			0317050500		MEDICAL OFFICE MANAGING	Diploma
			0317050501		MEDICAL OFFICE ADMINISTRATION	AS-NP
			0317050502		MEDICAL ADMINISTRATIVE ASSISTANT	AS-NP
			0507060300		OFFICE ADMINISTRATION	AAS
			0507060300		OFFICE ADMINISTRATION	AS-NP
			0507060301		OFFICE MANAGEMENT	CCC
			0507060302		OFFICE SUPPORT	CCC
			0507060303		OFFICE SYSTEM TECHNOLOGY	Diploma

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Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 18 - Manatee and Sarasota Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
			0507060304		OFFICE SPECIALIST	CCC
			0507060306		OFFICE ADMINISTRATOR	Diploma
			0507060502		MEDICAL OFFICE TECHNOLOGY	Diploma
			0507060503		MEDICAL ADMINISTRATIVE SPECIALIST	Diploma
			0507060503	B070300	MEDICAL ADMINISTRATIVE SPECIALIST	PSAV
			0507060510		MEDICAL SECRETARY-CROSS TRAINING	Diploma
			1507060300		OFFICE ADMINISTRATION	AS
319094		<b>Medical Transcriptionists</b>				
			0317050601		MEDICAL RECORD TRANSCRIBING	Diploma
			0317050601	H170506	MEDICAL RECORD TRANSCRIBING	PSAV
			0317050604	H170508	MEDICAL RECORDS TRANSCRIBING - ATD	ATD
			0317050606		MEDICAL RECORDS TRANSCRIBING - ATD	ATD
			0317050608		MEDICAL INFORMATION CODER/BILLER TECHNOLOGY	AS-NP
			0317050609		MEDICAL TRANSCRIPTION	AS-NP
493042		<b>Mobile Heavy Equipment Mechanics, Except Engines*</b>				
		No CIP Linkage				
151071	HSHW	<b>Network and Computer Systems Administrators</b>				
			0506120100		E-BUSINESS TECHNOLOGY	AAS
			0506120102		E-BUSINESS SECURITY	CCC
			0506120107		IT PROJECT MANAGEMENT	AAS
			0506120108		ENTERPRISE RESOURCE PLANNING SS	AAS
			0507030401		NETWORKING SERVICES TECHNOLOGY	AAS
			0507030401		NETWORKING SERVICES TECHNOLOGY	AS-NP
			0507030402		NETWORK SUPPORT SERVICES	Diploma
			0507030402	B078000	NETWORK SUPPORT SERVICES	PSAV
			0507030403		INFORMATION TECHNOLOGY TECHNICIAN	CCC
			0507030405	B079300	NETWORK SYSTEMS ADMINISTRATION	PSAV
			0507030406		UNIX/LINUX SYSTEM ADMINISTRATOR	CCC
			0507030609		NETWORKING ADMINISTRATION	Diploma
			0507030609		NETWORKING ADMINISTRATION	Diploma
			0615030306		NETWORK COMMUNICATIONS (LAN)	CCC
			0615030307		NETWORK COMMUNICATIONS (WAN)	CCC
			0615030308		WIRELESS COMMUNICATIONS	CCC
			0615040200		COMPUTER ENGINEERING TECHNOLOGY	AAS
			0615040200		COMPUTER ENGINEERING TECHNOLOGY	AS-NP
			0615040201		CISCO CCNAC	CCC
			0615040202		MICROCOMPUTER REPAIR/INSTALLER	CCC
			0615040203		COMPUTER SPECIALIST	CCC
			0647010302	I470305	WIRELESS TELECOMMUNICATION TECHNOLOGY	PSAV
			0647010400	I470104	COMPUTER SYSTEMS TECHNOLOGY	PSAV

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Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 18 - Manatee and Sarasota Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
			0647010404	J500100	COMPUTER SYSTEMS TECHNOLOGY 1	PSAV
			0647010405	J500200	COMPUTER SYSTEMS TECHNOLOGY 2	PSAV
			1506120100		E-BUSINESS TECHNOLOGY	AS
			1506120107		IT PROJECT MANAGEMENT	AS
			1506120108		ENTERPRISE RESOURCE PLANNING SS	AS
			1507030401		NETWORKING SERVICES TECHNOLOGY	AS
			1615040200		COMPUTER ENGINEERING TECHNOLOGY	AS
151081	HSHW	<b>Network Systems and Data Communications Analysts</b>				
			0506120108		ENTERPRISE RESOURCE PLANNING SS	AAS
			0506120109	B070100	ELECTRONIC BUSINESS ENTERPRISE	PSAV
			0507030402		NETWORK SUPPORT SERVICES	Diploma
			0507030402	B078000	NETWORK SUPPORT SERVICES	PSAV
			0507030405	B079300	NETWORK SYSTEMS ADMINISTRATION	PSAV
			0507030612		ORACLE SYSTEMS ADMINISTRATOR	CCC
			0507039900		WEB/INTERNET/INTRANET TECHNOLOGY	Diploma
			0507039900		WEB/INTERNET/INTRANET TECHNOLOGY	Diploma
			0507039902		INTERNET SERVICES TECHNOLOGY	AAS
			0507039908		MULTIMEDIA/WEB DEVELOPMENT	Diploma
			0507039909		WEB SITE DESIGNER	Diploma
			0507039910		WEB/INTERNET/INTRANET TECHNOLOGY-CROSS TRAINING	Diploma
			0615040200		COMPUTER ENGINEERING TECHNOLOGY	AAS
			0615040200		COMPUTER ENGINEERING TECHNOLOGY	AS-NP
			0615040204		NETWORK SYSTEMS DEVELOPER	CCC
			1506120108		ENTERPRISE RESOURCE PLANNING SS	AS
			1507039902		INTERNET SERVICES TECHNOLOGY	AS
			1615040200		COMPUTER ENGINEERING TECHNOLOGY	AS
312011	HSHW	<b>Occupational Therapist Assistants</b>				
			0317080800		OCCUPATIONAL THERAPY ASSISTANT	AAS
			0317080800		OCCUPATIONAL THERAPY ASSISTANT	AS-NP
			0317080801		OCCUPATIONAL THERAPY ASSISTANT TECHNOLOGY	Diploma
			1317080800		OCCUPATIONAL THERAPY ASSISTANT	AS
472073		<b>Operating Engineers/Construction Equipment Operators*</b>				
			0649020200		HEAVY EQUIPMENT OPERATION	Diploma
			0649020200	I490202	HEAVY EQUIPMENT OPERATION	PSAV
			0649020210		HEAVY EQUIPMENT-CROSS TRAINING	Diploma
			0849020200	I49020R	HEAVY EQUIPMENT OPERATION	APPR
472141		<b>Painters, Construction and Maintenance*</b>				
			0646040800	I460408	PAINTING AND DECORATING	PSAV
			0846040800	I46043R	PAINTING AND DECORATING	APPR
232011	HSHW	<b>Paralegals and Legal Assistants</b>				

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Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 18 - Manatee and Sarasota Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
			0722010300		LEGAL ASSISTING	AAS
			0722010300		LEGAL ASSISTING	AS-NP
			0722010301		PARALEGAL	Diploma
			0722010302		PARALEGAL TECHNOLOGY	Diploma
			0722010310		PARALEGAL-CROSS TRAINING	Diploma
			1722010300		LEGAL ASSISTING	AS
132052	HSHW	<b>Personal Financial Advisors</b>				
			0206030102		FINANCIAL PARA-PLANNER	CCC
			0507010100		ACCOUNTING TECHNOLOGY	AAS
			0507010100		ACCOUNTING TECHNOLOGY	AS-NP
			1507010100		ACCOUNTING TECHNOLOGY	AS
372021		<b>Pest Control Workers</b>				
			0102040801		PEST CONTROL OPERATIONS	CCC
312021	HSHW	<b>Physical Therapist Assistants</b>				
			0317081500		PHYSICAL THERAPY ASSISTANT	AAS
			0317081500		PHYSICAL THERAPY ASSISTANT	AS-NP
			0317081501		PHYSICAL THERAPY ASSISTANT TECHNOLOGY	Diploma
			1317081500		PHYSICAL THERAPY ASSISTANT	AS
472151		<b>Pipelayers*</b>				
			0646050303	I460514	INDUSTRIAL PIPEFITTER	PSAV
472161		<b>Plasterers and Stucco Masons*</b>				
			0646040900	I460409	PLASTERING	PSAV
			0846040900	I46044R	PLASTERING	APPR
472152		<b>Plumbers, Pipefitters, and Steamfitters*</b>				
			0646050202	I460512	FIRE SPRINKLER SYSTEM TECHNOLOGY	PSAV
			0646050302	I460513	PLUMBING TECHNOLOGY	PSAV
			0646050303	I460514	INDUSTRIAL PIPEFITTER	PSAV
			0646050304		PLUMBING MANAGEMENT	AAS
			0646050305		PLUMBER ASSISTANT	CCC
			0646050306		PLUMBER TECHNICIAN	CCC
			0846050202	I46051R	FIRE SPRINKLER SYSTEM TECHNOLOGY	APPR
			0846050302	I46052R	PLUMBING TECHNOLOGY	APPR
			0846050303	I46053R	INDUSTRIAL PIPEFITTER	APPR
			1646050304		PLUMBING MANAGEMENT	AS
333051	HSHW	<b>Police and Sheriff's Patrol Officers</b>				
			0743010300		CRIMINAL JUSTICE TECHNOLOGY	AAS
			0743010300		CRIMINAL JUSTICE TECHNOLOGY	AS-NP
			0743010301		CRIMINAL JUSTICE OFFICER ADMINISTRATION	AAS
			0743010700	P430105	LAW ENFORCEMENT OFFICER	PSAV
			0743010701	P430115	AUX. LAW ENFORCEMENT OFFICER	PSAV

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Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 18 - Manatee and Sarasota Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
			0743010702	P430125	CROSSOVER CORRECTIONAL OFFICER TO LAW ENFORCEMENT OFFICER	PSAV
			0743010703	P430107	CROSSOVER CORRECTIONAL PROBATION TO LAW ENFORCEMENT OFFICER	PSAV
			0743010706	P430145	DUAL CERT. LAW ENFORCEMENT AND CORRECTIONAL OFFICER	PSAV
			0743010707	P430155	DUAL CERT. CORRECTIONAL OFFICER AND LAW ENFORCEMENT	PSAV
			0743019901	P430191	COMBINATION LAW ENFORCEMENT/CORRECTIONAL OFFICER	PSAV
			1743010300		CRIMINAL JUSTICE TECHNOLOGY	AS
			1743010301		CRIMINAL JUSTICE OFFICER ADMINISTRATION	AS
119141	HSHW	<b>Property, Real Estate &amp; Community Association Managers*</b>				
			0506040102		BUSINESS ADMINISTRATION	AAS
			0506040102		BUSINESS ADMINISTRATION	AS-NP
			0506180101		BUSINESS MANAGEMENT	CCC
			1506040102		BUSINESS ADMINISTRATION	AS
273031	HSHW	<b>Public Relations Specialists</b>				
			0506040102		BUSINESS ADMINISTRATION	AAS
			0506040102		BUSINESS ADMINISTRATION	AS-NP
			0506040103		BUSINESS SPECIALIST	CCC
			0506040104		BUSINESS OPERATIONS	CCC
			0506180101		BUSINESS MANAGEMENT	CCC
			0507040102		BUSINESS OFFICE ADMINISTRATION	Diploma
			1506040102		BUSINESS ADMINISTRATION	AS
131023	HSHW	<b>Purchasing Agents, Except Farm Products &amp; Trade</b>				
			0208070401		PURCHASING/ACQUISITION	Diploma
292034	HSHW	<b>Radiologic Technologists and Technicians</b>				
			0317019910		RADIOLOGICAL (DENTAL) TECHNOLOGY	Diploma
			0317020900		RADIOGRAPHY	AAS
			0317020900		RADIOGRAPHY	AS-NP
			0317020902		BASIC X-RAY MACHINE OPERATOR	Diploma
			0317020902	H170209	BASIC X-RAY MACHINE OPERATOR	PSAV
			0317020904		XRAY TECHNICIAN	Diploma
			0317020905	W170209	RADIOLOGIC TECHNICIAN	PSAV
			0317021204		MAGNETIC RESONANCE IMAGING	Diploma
			1317020900		RADIOGRAPHY	AS
419021	HSHW	<b>Real Estate Brokers*</b>				
			0206170102	M807020	REAL ESTATE BROKER	PSAV
			0506040102		BUSINESS ADMINISTRATION	AAS
			0506040102		BUSINESS ADMINISTRATION	AS-NP
			0506040103		BUSINESS SPECIALIST	CCC
			0506040104		BUSINESS OPERATIONS	CCC
			0506180101		BUSINESS MANAGEMENT	CCC
			0507040102		BUSINESS OFFICE ADMINISTRATION	Diploma

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## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 18 - Manatee and Sarasota Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
			1506040102		BUSINESS ADMINISTRATION	AS
419022		<b>Real Estate Sales Agents*</b>				
			0206170101	M807010	REAL ESTATE SALES AGENT	PSAV
			0206170110		REAL ESTATE CROSS-TRAINING	Diploma
			0506040102		BUSINESS ADMINISTRATION	AAS
			0506040102		BUSINESS ADMINISTRATION	AS-NP
			0506040103		BUSINESS SPECIALIST	CCC
			0506040104		BUSINESS OPERATIONS	CCC
			0506180101		BUSINESS MANAGEMENT	CCC
			0507040102		BUSINESS OFFICE ADMINISTRATION	Diploma
			1506040102		BUSINESS ADMINISTRATION	AS
291111	HSHW	<b>Registered Nurses</b>				
			0318110100		NURSING	AAS
			0318110100		NURSING	AS-NP
			0318110300		MIDWIFERY	AAS
			0318110301		MIDWIFE	Diploma
			1318110100		NURSING	AS
			1318110300		MIDWIFERY	AS
291126	HSHW	<b>Respiratory Therapists</b>				
			0317081800		RESPIRATORY CARE	AAS
			0317081800		RESPIRATORY CARE	AS-NP
			1317081800		RESPIRATORY CARE	AS
472181		<b>Roofers*</b>				
			0646041000	I460410	ROOFING	PSAV
			0846041000	I46045R	ROOFING	APPR
112022	HSHW	<b>Sales Managers</b>				
			0206070500		TRAVEL AND TOURISM INDUSTRY MANAGEMENT	AAS
			0206070501		TRAVEL AND TOURISM MANAGEMENT - ATD	ATD
			0206070502	M811058	TRAVEL AND TOURISM MANAGEMENT - ATD	ATD
			0208070300	M807030	MARKETING	PSAV
			0506040102		BUSINESS ADMINISTRATION	AAS
			0506040102		BUSINESS ADMINISTRATION	AS-NP
			0506180101		BUSINESS MANAGEMENT	CCC
			1206070500		TRAVEL AND TOURISM INDUSTRY MANAGEMENT	AS
			1506040102		BUSINESS ADMINISTRATION	AS
414011	HSHW	<b>Sales Reps., Wholesale &amp; Mfg, Tech. &amp; Sci. Products</b>				
			0208110600	M812040	INDUSTRIAL DISTRIBUTION AND MANAGEMENT	PSAV
414012	HSHW	<b>Sales Reps., Wholesale and Manufacturing, Other</b>				
		No CIP Linkage				
436014		<b>Secretaries, Except Legal, Medical, and Executive</b>				

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## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 18 - Manatee and Sarasota Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
			0507060300		OFFICE ADMINISTRATION	AAS
			0507060300		OFFICE ADMINISTRATION	AS-NP
			0507060301		OFFICE MANAGEMENT	CCC
			0507060302		OFFICE SUPPORT	CCC
			0507060303		OFFICE SYSTEM TECHNOLOGY	Diploma
			0507060304		OFFICE SPECIALIST	CCC
			0507060306		OFFICE ADMINISTRATOR	Diploma
			0507060600		SECRETARIAL	Diploma
			0507060610		SECRETARIAL-CROSS TRAINING	Diploma
			1507060300		OFFICE ADMINISTRATION	AS
413031	HSHW	<b>Securities, and Financial Services Sales Agents</b>				
			0207020102		BANKING OPERATIONS	CCC
			0207020103		BANKING SPECIALIST	CCC
492098		<b>Security and Fire Alarm Systems Installers*</b>				
			0647010101		INTEGRATED HOME ELECTRONICS	Diploma
			0743010902		MOBILE SECURITY SYSTEMS	Diploma
253021		<b>Self-Enrichment Education Teachers</b>				
		No CIP Linkage				
472211		<b>Sheet Metal Workers*</b>				
			0648050400	I480504	PRECISION METAL FABRICATION	PSAV
			0648050401	J310100	PRECISION METAL FABRICATION 1	PSAV
			0648050402	J310200	PRECISION METAL FABRICATION 2	PSAV
			0648050600	I480506	SHEET METAL FABRICATION TECHNOLOGY	PSAV
			0648050601	J360100	SHEET METAL FABRICATION TECHNOLOGY 1	PSAV
			0648050602	J360200	SHEET METAL FABRICATION TECHNOLOGY 2	PSAV
			0848050600	I48052R	SHEET METAL FABRICATION TECHNOLOGY	APPR
395094		<b>Skin Care Specialists</b>				
			0612040303		COSMETOLOGY	Diploma
			0612040303	I120404	COSMETOLOGY	PSAV
			0612040305		FACIALS SPECIALTY	Diploma
			0612040305	I120424	FACIALS SPECIALTY	PSAV
			0612040306		FACIALS & NAILS SPECIALTY	Diploma
			0612040313		MICRODERMABRASION	Diploma
211011	HSHW	<b>Substance Abuse and Behavioral Disorder Counselors</b>				
			0317040100		ALCOHOL/DRUG REHABILITATION TECHNICIAN	Diploma
			0317040110		ALCOHOL/DRUG REHABILITATION TECH-CROSS TRAINING	Diploma
			0317040601		MENTAL HEALTH TECHNOLOGY	AS-NP
			0317040602		ADDICTIONS STUDIES	CCC
292055		<b>Surgical Technologists</b>				
			0317021100		SURGICAL TECHNOLOGY	Diploma

\*These occupations are associated with industries currently in decline and may have an oversupply of trained workers.

Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 18 - Manatee and Sarasota Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
			0317021100	H170211	SURGICAL TECHNOLOGY	PSAV
			0317021101		SURGICAL TECHNOLOGIST	AS-NP
			0317021102		SURGICAL ASSISTANT	Diploma
173031		<b>Surveying and Mapping Technicians*</b>				
			0507030613		GEOGRAPHIC INFORMATION SYSTEM	CCC
			0507030614	T860020	GEOSPATIAL/GEOGRAPHIC INFORMATION SYSTEMS (GIS) TECHNOLOGY	PSAV
			0615020300	I150203	SURVEYING AND MAPPING TECHNOLOGY	PSAV
			0715020101		CIVIL ENGINEERING TECHNOLOGY	AAS
			0815020300	I15020R	SURVEYING AND MAPPING TECHNOLOGY	APPR
			1715020101		CIVIL ENGINEERING TECHNOLOGY	AS
171022	HSHW	<b>Surveyors*</b>				
		No CIP Linkage				
259041		<b>Teacher Assistants</b>				
			0713129902	P131299	TEACHER ASSISTING	PSAV
			0713129904		EDUCATIONAL ASSISTING	CCC
			0713150101		TEACHER ASSISTANT/AIDE	AS-NP
472044		<b>Tile and Marble Setters*</b>				
			0646010300	I460103	TILE SETTING	PSAV
			0846010204	I46312R	BRICK AND TILE MASONRY	APPR
			0846010300	I46010R	TILE SETTING	APPR
232093	HSHW	<b>Title Examiners, Abstractors, and Searchers*</b>				
		No CIP Linkage				
533032		<b>Truck Drivers, Heavy and Tractor-Trailer</b>				
			0649020500		COMMERCIAL VEHICLE DRIVING	Diploma
			0649020500	I490205	COMMERCIAL VEHICLE DRIVING	PSAV
			0649020503		COMMERCIAL VEHICLE DRIVING	Diploma
			0649020510		COMMERCIAL VEHICLE DRIVING-CROSS TRAINING	Diploma
251194	HSHW	<b>Vocational Education Teachers, Postsecondary</b>				
			0612040307		COSMETOLOGY INSTRUCTOR TRAINING	Diploma
			0743029900	P430207	FIRE INSTRUCTOR	PSAV
518031	HSHW	<b>Water and Liquid Waste Treatment Plant Operators</b>				
			0715050603	P150507	WATER TREATMENT TECHNOLOGIES	PSAV
			0715050604	P150527	WASTEWATER TREATMENT TECHNOLOGIES	PSAV
			0715050605		WATER & WASTEWATER TECHNOLOGY	Diploma
			0715050606	P150509	ADVANCED WATER TREATMENT TECHNOLOGIES	PSAV
			0715050607	A600100	WATER DISTRIBUTION OPERATIONS	PSAV
514121		<b>Welders, Cutters, Solderers, and Brazers</b>				
			0648050802		APPLIED WELDING TECHNOLOGIES	Diploma
			0648050802	I480500	APPLIED WELDING TECHNOLOGIES	PSAV
			0648050804		WELDING TECHNICIAN	Diploma

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Source: Florida Agency for Workforce Innovation, Labor Market Statistics

## 2009-10 Regional Targeted Occupations List SOC to CIP Linkages

### Postsecondary Career and Technical Education Occupations Sorted by Occupational Title

Workforce Region 18 - Manatee and Sarasota Counties

SOC Code*	HSHW**	Occupational Title*	CIP	Vocational Program Code	Program Title	Certification†
			0848050802	I48054R	APPLIED WELDING TECHNOLOGIES	APPR
131022	HSHW	<b>Wholesale and Retail Buyers, Except Farm Products</b>				
			0208120302	M812031	MARKETING, MERCHANDISING, AND PARTS OPERATIONS	PSAV
			0208120303	M700100	MARKETING, MERCHANDISING, AND PARTS OPERATIONS 1	PSAV
			0208120304	M700200	MARKETING, MERCHANDISING, AND PARTS OPERATIONS 2	PSAV

\*SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

\*\*HSHW = High Skill/High Wage.

†Certification:

AAS = Associate in Applied Science Degree  
 APPR = Registered Apprentice Program  
 AS = Associate in Science Degree - Public  
 AS-NP = Associate in Science Degree - Nonpublic  
 ATD = Applied Technology Diploma (Certificate)  
 CCC = College Credit Certificate  
 Diploma = Clock hour program - Nonpublic  
 PSAV = Postsecondary Adult Vocational Certificate

\*These occupations are associated with industries currently in decline and may have an oversupply of trained workers.

Source: Florida Agency for Workforce Innovation, Labor Market Statistics